



# ADV 4101

## Copywriting & Visualization

### SPRING 2025

**Section 1HO7**

**Class Periods: TU & R Per. 3-4 (9:35A-11:30A)**

**Location: WEIM 1074**

Instructor:

**Dr. Lissy Calienes**

Email: [calienes@ufl.edu](mailto:calienes@ufl.edu)

Office: 3108 Weimer

Phone: 352-273-3726

Office Hours: Tuesday 1:45-3:00p

or by appointment.

# ADV 4101

## Copywriting & Visualization

SPRING 2025



*creativity takes courage*  
—Henri Matisse

### COURSE DESCRIPTION

Welcome to Copy/Vis! Advertising is one of the best examples in our everyday lives of the convergence of writing and design. This course takes a deeper look into both the overall theories of creativity, design and writing, as well as the specific elements that make up many common types of advertising, including print, electronic, and non-traditional. By exploring the creative side of the advertising industry, future advertisers can gain valuable insight into what happens behind the doors of creative studios, regardless of his or her plans for a future career path. Please understand that this course involves a high level of interaction between the instructor and your peers throughout the semester, often including group critiques of work. The course is designed this way to hone your aesthetic skills and understanding while pushing your creative boundaries. Additional course information is available on Canvas: <http://elearning.ufl.edu/>

### PREREQUISITES

Minimum grades of C or better in MMC 2100, ADV 3001 and VIC 3001; Coreq: ADV 3500

### COURSE OBJECTIVES

- To develop creative concepts and execute them effectively
- To learn to use design software current in the industry
- To understand and effectively apply creative strategy to solve advertising problems
- To understand the value and application of creative briefs in the advertising industry
- To gain a deeper understanding of the creative side of the advertising industry
- To learn how to apply a strategic message across multiple types of media
- To gain experience generating creative ideas individually and as part of a team
- To develop creative presentation skills
- To recognize and understand specific design and layout principles
- To learn how to communicate to varying audiences
- To constructively evaluate your own work as well as the work of your peers
- To learn about emerging technology in advertising and how to take advantage of it to execute a creative strategy
- To gain the skills required to brand yourself to kick off and sustain your future career

# ADV 4101

## Copywriting & Visualization

SPRING 2025

### CONTACTING THE PROFESSOR

The best way to reach me is via Canvas. I will do my best to respond within 24-hours. If need be we can schedule a meeting.

## REQUIRED MATERIALS & SOFTWARE

### IMPORTANT.

– Computer or Laptop (not a tablet) with access to Adobe Creative Suite Software (see below)

**Required Software:** Access to Adobe InDesign, Illustrator and Photoshop (Adobe offers Creative Cloud for \$20 a month)

To get started, visit: <http://helpdesk.ufl.edu/software-services/adobe> You **MUST** subscribe to, download, and install the Adobe Creative Cloud suite of software before classes begin. If you are not able to fulfill this requirement, then you must drop this course. This policy is in line with the College's computer/equipment requirement, which can be found here:

<https://www.jou.ufl.edu/currentstudents/current-undergraduate/current-academics/equipment>

**Open Labs on Campus:** If at any point you are having issues with the Adobe Creative Cloud on your computer, you should make arrangements to use the open labs on campus. Issues with the software on your computer will **not be accepted as an excuse for late or missing assignments!** The Adobe Creative CC Suite is on all Academic Technology computers. So all computers in the Architecture, Marston, CSE, HUB, Norman, and Weil computer labs are equipped with this software.

## TEXTBOOK & RESOURCES



### Recommended Textbooks:

*These books are optional for this course, but a great resource for anyone going into a strategic or creative role in advertising.*

*Advertising Creative - Strategy, Copy, Design.* 5th edition / Alstiel, Grow, Jennings

*Advertising: Concept and Copy.* 3rd edition (or later) / G. Felton

*Advertising Concept Book.* 3rd edition / P. Barry

### Suggested Readings & Online Viewing

It is really important to stay up to date with the latest creative work. If you have any additional resources that you find really helpful, and can share with your classmates, let me know.

- Magazines: How (<http://www.howdesign.com/magazine/>), One Show Awards books, Communication Arts magazine (If you're serious about design, get a subscription. They have student rates of \$39 per year. Visit their website at [www.commart.com](http://www.commart.com)).
- *Made to Stick* by Heath and Heath
- *The Pitch* on AMC (available on itunes)
- *MadMen* on AMC (available on itunes)
- [adage.com](http://adage.com)
- [adlatina.com](http://adlatina.com)
- [adforum.com/creative-work](http://adforum.com/creative-work)
- [oneclub.org/awards/theoneshow/](http://oneclub.org/awards/theoneshow/)
- [behance.net](http://behance.net)
- [Adsoftheworld.com](http://Adsoftheworld.com)
- [Oneshow.org](http://Oneshow.org) (Winners)
- [Dandad.org](http://Dandad.org) (Winners)
- [radiomercuryawards.com](http://radiomercuryawards.com)
- [awwards.com](http://awwards.com)
- [luerzersarchive.com](http://luerzersarchive.com) (student rate for subscription)

# ADV 4101

## Copywriting & Visualization

S P R I N G 2 0 2 5

### EVALUATION (GRADING)

The objectives of this course include learning specific information related to writing and design as well as the improvement and development of your own personal creative skills. Therefore, the grading system will split between campaigns, assignments, quizzes, class participation, and especially your own creative work.

### COURSE GRADES & BREAKDOWN

Campaigns	35%
Assignments & Quizzes	50%
In class work & participation	15%

### UF's GRADING SCALE

<i>Final Letter</i>	<i>Percent (%)</i>
A	95.0 – 100%
A-	90.0 – 94.9%
B+	87.0 – 89.9%
B	83.0 – 86.9%
B-	80.0 - 82.9%
C+	77.0 - 79.9 %
C	73.0 - 76.9 %
C-	70.0 - 72.9 %
D+	67.0 - 69.9 %
D	63.0 - 66.9%
D-	60.0 - 62.9%
E	59.9% and below

### OTHER GRADING FACTORS

Late assignments will be accepted only at the instructor's discretion. For every day that an assignment is turned in late, the grade will be reduced by 5%. I will also take into account attitude, behavior, effort, and the like in your final grade, which may result in a higher or lower grade. So, if I see that you are not participating in class, distracted, not providing feedback to peers or working on something other than class work, it will reflect poorly in your final grade.

Professionalism plays a role in your participation grade. Remember, treat this course and your time in the classroom like you would if you were in a job setting. Be professional.

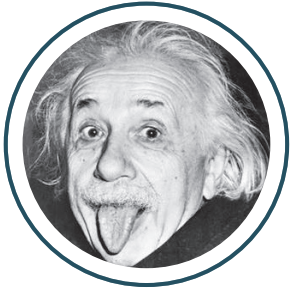
### COURSE EVALUATION

“Students are expected to provide professional and respectful feedback on the quality of instruction in this course by completing course evaluations online via GatorEvals. Guidance on how to give feedback in a professional and respectful manner is available at <https://gatorevals.aa.ufl.edu/students/>. Students will be notified when the evaluation period opens, and can complete evaluations through the email they receive from GatorEvals, in their Canvas course menu under GatorEvals, or via <https://ufl.bluera.com/ufl/>. Summaries of course evaluation results are available to students at <https://gatorevals.aa.ufl.edu/public-results/>.”

# ADV 4101

## Copywriting & Visualization

SPRING 2025



*I never made one of my discoveries through the process of rational thinking*  
—Albert Einstein

There is a high correlation between regular class attendance and the best grades. **Attendance will be taken each class.** You have TWO vacation days during the semester. If you take a vacation day, the work that was due is still due (so no extension for taking a day off). I will reduce your final grade for unexcused absences beyond your vacation days. I will consider excusing a student in an extreme case, which is at my discretion. Please keep in mind that you might not pass this class if you are consistently absent. If you are sick, please notify me **prior** to class time via email and I will excuse your absence if you bring in a medical excuse.

Additional information is available at: <https://catalog.ufl.edu/ugrad/current/regulations/info/attendance.aspx>. These regulations include excusing students for religious holidays, deaths in the family, jury duty, and extreme illness. You must email me before class to let me know that you won't be there if your absence qualifies as an excused absence. You will also have to produce documentation to support the absence. If you leave class before it ends without my OK, you may be counted as unexcused. If you miss class and are unexcused, you will not receive credit, there are no makeups, and I will not review what we covered in class. It is your responsibility to find a colleague who is willing to fill you in on what you missed. Makeup work for excused absences will be due the next class or lab period. Also if you missed class and it was an excused absence, it is your responsibility to ask for any missed work in the following class period and not right before the exam. Unfortunately, I cannot review material that has already been covered in class. If you are absent on a day that you are expected to present, your grade on the given assignment will be reduced accordingly.

### LATE POLICY (MAKE SURE YOU READ THIS TOO)

I know we all are late from time to time, but your boss (that's me) expects you to be on time for your job (this class). If you come to class more than 10 minutes late, I reserve the right to count this as an absence.

### THINK YOU'RE NOT CREATIVE???

**Think again.** For many of you, the idea of "being creative" may be uncomfortable. However, while some people may be more creatively gifted than others, anyone can develop their creativity to a greater degree. You WILL pass this course if you try. Let's establish collaborative relationships, critique and guide one another. Your work will be better for it!

**Keep in mind...** critiques aren't meant to hurt you; they're to help you learn. The people who do the best work solicit criticism and make their work better as a result of it. If you hide from criticism or refuse to respond to it, your work cannot improve. EVERY ONE OF YOU WILL GET FEEDBACK ON WORK YOU DO IN THIS CLASS. It may come from me or from peers. Welcome it. It's necessary for your creative growth.



# ADV 4101

## Copywriting & Visualization

S P R I N G 2 0 2 5

### INCLUSIVITY STATEMENT

We understand that our members represent a rich variety of backgrounds and perspectives. The College of Journalism and Communications and the Department of Advertising is dedicated to providing an atmosphere for learning that respects diversity. While working together to build this community, I ask all of you as members to:

- Share your unique experiences, values and beliefs.
- Be open to the view of others.
- Honor the uniqueness of your colleagues.
- Appreciate the opportunity that we have to learn from each other in this community.
- Value each other's opinions and communicate in a respectful manner.
- Keep confidential discussions that the community has of a personal (or professional) nature.

### UNIVERSITY POLICY ON ACADEMIC MISCONDUCT

Academic honesty and integrity are fundamental values of the University community. Students should be sure that they understand the UF Student Honor Code at <https://sccr.dso.ufl.edu/process/studenthonor-code/>.

#### The Honor Pledge:

We, the members of the University of Florida community, pledge to hold ourselves and our peers to the highest standards of honesty and integrity by abiding by the Honor Code. On all work submitted for credit by students at the University of Florida, the following pledge is either required or implied: **“On my honor, I have neither given nor received unauthorized aid in doing this assignment.”** To read the entire honor code, please visit <https://sccr.dso.ufl.edu/policies/student-honor-codestudent-conduct-code/>. Furthermore, you are obligated to report any condition that facilitates academic misconduct to appropriate personnel. Feel free to consult me if you have any questions or concerns.

### STUDENT PRIVACY

There are federal laws protecting your privacy with regards to grades earned in courses and on individual assignments. For more information, please see the Notification to Students of FERPA Rights.

### SOFTWARE USE

All faculty, staff, and students of the University are required and expected to obey the laws and legal agreements governing software use. Failure to do so can lead to monetary damages and/or criminal penalties for the individual violator. Because such violations are also against University policies and rules, disciplinary action will be taken as appropriate. We, the members of the University of Florida community, pledge to uphold ourselves and our peers to the highest standards of honesty and integrity.

# ADV 4101

## Copywriting & Visualization

### S P R I N G 2 0 2 5

## RECORDING LECTURES

“Students are allowed to record video or audio of class lectures. However, the purposes for which these recordings may be used are strictly controlled. The only allowable purposes are (1) for personal educational use, (2) in connection with a complaint to the university, or (3) as evidence in, or in preparation for, a criminal or civil proceeding. All other purposes are prohibited. Specifically, students may not publish recorded lectures without the written consent of the instructor.

A “class lecture” is an educational presentation intended to inform or teach enrolled students about a particular subject, including any instructor-led discussions that form part of the presentation, and delivered by any instructor hired or appointed by the University, or by a guest instructor, as part of a University of Florida course. A class lecture does not include lab sessions, student presentations, clinical presentations such as patient history, academic exercises involving solely student participation, assessments (quizzes, tests, exams), field trips, private conversations between students in the class or between a student and the faculty or lecturer during a class session. Publication without permission of the instructor is prohibited. To “publish” means to share, transmit, circulate, distribute, or provide access to a recording, regardless of format or medium, to another person (or persons), including but not limited to another student within the same class section. Additionally, a recording, or transcript of a recording, is considered published if it is posted on or uploaded to, in whole or in part, any media platform, including but not limited to social media, book, magazine, newspaper, leaflet, or third party note/tutoring services. A student who publishes a recording without written consent may be subject to a civil cause of action instituted by a person injured by the publication and/or discipline under UF Regulation 4.040 Student Honor Code and Student Conduct Code.”

## CAMPUS HELPING RESOURCES

### **Health and Wellness:**

**U Matter, We Care:** If you or someone you know is in distress, please contact [umatter@ufl.edu](mailto:umatter@ufl.edu), 352-392-1575, or visit U Matter, We Care website to refer or report a concern and a team member will reach out to the student in distress.

**Counseling and Wellness Center:** Visit the Counseling and Wellness Center website or call 352- 392-1575 for information on crisis services as well as non-crisis services.

**Student Health Care Center:** Call 352-392-1161 for 24/7 information to help you find the care you need, or visit the Student Health Care Center website.

**University Police Department:** Visit UF Police Department website or call 352-392-1111 (or 9-1-1 for emergencies).

**UF Health Shands Emergency Room / Trauma Center:** For immediate medical care call 352-733- 0111 or go to the emergency room at 1515 SW Archer Road, Gainesville, FL 32608; Visit the UF Health Emergency Room and Trauma Center website.

**GatorWell Health Promotion Services:** For prevention services focused on optimal wellbeing, including Wellness Coaching for Academic Success, visit the GatorWell website or call 352-273- 4450.

## HOW TO ACCESS CANVAS

- Access requires a Gatorlink account. If you need to establish a Gatorlink account, go to <http://www.gatorlink.ufl.edu/>.
- Once you have created a Gatorlink account, access e-Learning support services home page at <http://lss.at.ufl.edu>. Select “e-Learning in Canvas”. Log in using your Gatorlink ID.

ADV 4101 should be listed under “courses”. If you are unfamiliar with Canvas, information can be found under the “help” tab.

# ADV 4101

## Copywriting & Visualization

S P R I N G 2 0 2 5

### Academic Resources:

**E-learning technical support:** Contact the UF Computing Help Desk at 352-392-4357 or via e-mail at [helpdesk@ufl.edu](mailto:helpdesk@ufl.edu).

**Career Connections Center:** Reitz Union Suite 1300, 352-392-1601. Career assistance and counseling services.

**Library Support:** Various ways to receive assistance with respect to using the libraries or finding resources.

**Teaching Center:** Broward Hall, 352-392-2010 or to make an appointment 352-392-6420. General study skills and tutoring.

**Writing Studio:** 2215 Turlington Hall, 352-846-1138. Help brainstorming, formatting, and writing papers.

**Student Complaints On-Campus:** Visit the Student Honor Code and Student Conduct Code webpage for more information.

**On-Line Students Complaints:** View the Distance Learning Student Complaint Process.

## UNIVERSITY POLICY ON ACCOMMODATING STUDENTS WITH DISABILITIES

We are committed to helping students with special challenges overcome difficulties with comprehending the subject matter, while abiding by the standard code of confidentiality. In order to address academic needs, we must be informed of the student's circumstance at the beginning of the semester before performance becomes a factor. This is not to imply that standards of fairness will not be generally applied when evaluating student work; only that reasonable and appropriate measures will be taken to ensure that officially recognized challenges do not become a hindrance to a student's ability to succeed in this course.

Students requesting classroom accommodation must first register with the Dean of Students Office (Disability Research Center – 352-392-8565, [www.dso.ufl.edu/drc/](http://www.dso.ufl.edu/drc/)) by providing appropriate documentation. Once registered, students will receive an accommodation letter that must be presented to the instructor or teaching assistant when requesting accommodation. Students with challenges should follow this procedure as early as possible in the semester.

## OTHER IMPORTANT NOTES

- The instructor reserves the right to make changes, if necessary, to the grading system, schedule, or other matters pertaining to the class. The students will be informed of these changes in a timely manner.
- If you notice yourself having trouble in the course, it is crucial that you see the instructor immediately. Please feel free to approach me about any concerns or comments you might have about this class. I will be happy to meet with you.
- Teamwork and collaboration is an important part of working in advertising. You will be expected to treat your teammates fairly and with respect. In addition, make sure that you understand and respect any scheduling limitations that your teammates may have outside of school obligations when arranging meetings and planning working sessions. If a team member is not collaborating or doing their assigned team, the individual's grade may be reduced accordingly.



# ADV 4101

## Copywriting & Visualization

S P R I N G 2 0 2 5

### TENTATIVE SCHEDULE (subject to change if needed)

WK 1	Introduction & Creativity
WK 2	Brainstorming
WK 3	Briefs, Concepts, Tone & Big Ideas
WK 4	Insights
WK 5	Campaigns, Headlines & Copywriting
WKS 6-7	Design
WK 8	TV/Video Commercials
WK 9	Radio Commercials
WK 10	<i>Spring Break</i>
WK 11	Out of Home, Non-Traditional & Digital
WK 12	Digital & Social Media
WK 13	Award Winning Non-Traditional
WK 14	Presenting your work
WK 15	Class Wrap Up